

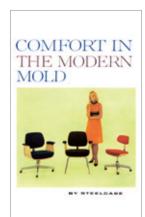
Hundreds of seating answers that began with thousands of questions. Innovation often begins with a "why?" or "why not?" or "what if?" At its most fundamental, it starts with "what do you need?"

Steelcase has spent more than 60 years asking, "How can chairs serve people better?" The answers have come in hundreds of forms - the widest variety of office chairs anywhere.

Whatever you ask of seating – productivity, high style, environmental performance - Steelcase probably has your answer.













1937 1960 Three-legged Steelcase chair designed by Frank Lloyd Wright to recycle introduced in seating

1949 Easy-rest swivel-tilt seating introduced

contracts with recycling firms solvent used manufacturing

1279 stacking chair introduced: stacks easily into a straight tower of chairs

2100 chair: comfort in the modern mold



1965 Steelcase dedicates an entire department to testing seating products

Multi-density foam and double-shell construction debut with the 451 chair. leading to more comfort and durability

1972 SoftSeating introduced: ergonomically designed lounge seating 1974 Steelcase introduces 430, with threedimensionally contoured seat and back shells based on ergonomic studies

1975 Introduction of twist-o-matics makes it easier to adjust chair seat height



1980 Introduction of the unique 2:1 synchro-tilt mechanism for the Concentrx® chair. This reclining mechanism allows the user to sit securely while his feet remain comfortably on the floor and pressure under the thighs is reduced

1986 First of more than 5 million Sensor® chairs ships with new plastic technology that allows significant flex in back and seat Available in three sizes

why so many patents?

Because we ask so many questions, Steelcase spends more on R&D than any other furniture company. That passion for innovation has led to more than 200 seating patents — more than twice as many as anyone else in the furniture industry (they're listed on the front cover).

when is enough testing enough?

To make sure our chairs maximize your ROI, Steelcase tests beyond BIFMA requirements (110 more tests than their required 20) and far beyond industry norms. We run stringent tests for environmental effects, ergonomics, functionality, durability, flammability, fabric wear, stability, corrosion and about 100 other things.



























usage

1989 Reduced ozone depleting potential 50% by replacing CFC foams and methyl chloroform cleaning products

1992 Reusable Customers CFC-free foam return 70% of "buns" used reusable foam to ship seating buns (reused about 4 times). eliminate 1,500 tons of Eliminated corrugated per 1,200 tons of year and result corrugated per vear. 58% in more chairs per truckload, increase in cutting fuel truck space utilization

1994 Seat depth and arm width adjustment debut on Criterion®

1994 Criterion® Plus launched: supports up to 500 lbs

1995 Designtex® introduces first line of seating textiles with no negative environmental impact

After 4 years of research by 27 scientists, 11 separate studies involving 732 participants, 4 major technological breakthroughs and 48 patents, the Leap® chair debuts

1999

2002 Leap technology is licensed by the leading automotive seating manufacturer

2003 Cachet™ chair launched: 11 patents, 99% recyclable

2003 Steelcase eliminates nearly all VOC emissions from metal finishing operations

2003 Designtex introduces The Environmental Impact Collection™ of sustainable fabrics

where do ergonomic experts sit?

James Good, President of Humantech, Inc., North America's largest ergonomics consulting firm, says "We want our personnel...in the best chair available. (Among) chairs from four manufacturers, Leap stood out." And Dr. W.S. Marras of the Institute for Ergonomics at the Ohio State University says, "Although many seat designs claim to be ergonomic...almost none have embodied what we currently know about the science of ergonomics as well as the Leap chair."

can a chair help the environment?

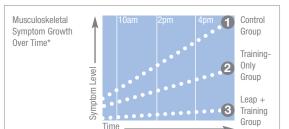
That's the question we ask with every decision in the chair design process. All Steelcase brand chairs (U.S.) are GREENGUARD Indoor Air Quality Certified.

And it's the commitment that led to the Think chair, one of the most environmentally advanced work chairs on the market.

In this study, individuals who received office ergonomic training and sat in Leap chairs increased productivity by 17.8% after a year.

Productivity Increase*

17.8%



*Leap Productivity and Health Impact Study by the University of Texas and the W.E. Upjohn Institute. Individual customer results may vary from those shown in the study.



2003
In a study by
the University of
Texas and the
W.E. Upjohn
Institute, the
Leap chair was
proven to make
people 17.8%
more productive
(in conjunction
with ergonomic

training) and reduce musculoskeletal symptoms



2003 Leap technology is licensed by the leading airplane seating manufacturer 2004
One of the industries most environmentally responsible chairs, Think, is introduced. Think conforms to your body and stringent environmental standards



2004
All Steelcase
brand chairs
(U.S.) are
GREENGUARD
Indoor Air
Quality
Certified™





Leap®

A proven technology, a healthier way to sit.™

Its back moves as your back moves. Its arms move as your arms move. Its seat moves as your seat moves. The chair actually changes shape to mimic and support the movement of your spine. Thanks to its advanced technology, extraordinary comfort and sleek good looks, the Leap® chair has become a favorite

What more could you ask for?

The ultimate intent of all Steelcase innovation is to help workers stay healthy, focused, energized and productive, from the first cup of coffee until the computer's turned off.

In support of that purpose, Steelcase offers the world's widest range of work chairs, designed to suit every body, every style, every budget.

Here are five examples of our best work chairs.



"We want to revolutionaize automotive seating. Leap technology is unmatched in its ability to conform to an individual's unique spinal curvature and seating position."

Johnson Controls, global market leader in automotive systems and seating

designers: IDEO and Steelcase Industrial Design key innovations: Live Back™ and Natural Glide™ System 4 universities, 27 scientists

patents:

list price range: \$765 - \$1,300 long-term comfort: active adjustments: environment:

Think™

The chair with a brain and a conscience.™

A chair intelligent enough to understand how you sit and adjust itself intuitively. A chair thoughtful enough to measure, and minimize, its lifelong impact on the environment. It's almost as if the chair could think.



Fully adjustable for long-term comfort.

Designed from the base up to fit the broadest range of body types, tasks and personal preferences. Seven independent adjustments offer support through the full range of dynamic seating postures: upright, reclined and forward. Six million people around the globe can't be wrong: Criterion® supports you unconditionally.





"Design isn't just about style. It's about integrity of materials, functional integrity, and intent. Think™ is a truthful chair — the result of open dialogue between engineers, environmentalists, and the designer." Glen Oliver Löw, designer of the Think chair

Glen Oliver Löw designer:

key innovations: Your Profile™ seat and back, Your Power™ mechanism 4 universities, MBDC, Dr. Kurt Heidmann, Ph.D. (Steelcase) key contributors:

patents: 9 applications (and counting)

\$680 - \$1,050 list price range: long-term comfort: ••••• active adjustments: •••• environment:

pan provides seat depth adjustability while 'telescoping' arms bring support close to the waist. Controls are easy to use even for patients with upper extremity symptoms." Kathyrn Bender, BCIAC, SF, SHARE/Novacare, Inc.

"The adjustability of Criterion allows it to fit people of varying sizes. The sliding seat

designer: Steelcase Industrial Design

key innovations: Telescoping arms, adjustable seat depth

kev contributors: Steelcase Industrial Design 5

patents:

list price range: \$680 - \$1,000 long-term comfort: ••••• active adjustments: ••••• environment:

Jersey®

Style meshes with great support.

A gracefully curved back and a comfortable seat define this Brian Kane design. The Jersey™ chair has a double mesh back — the first layer gives you a comfortable contact surface and the second layer provides support. Ergonomic features are simple to adjust so you can sit easy all day long. Available with height-, width- and pivot-adjustable arms.

Let's B®

Smart design, personable comfort.

Award-winning European design beautifully combines curves and rectilinear forms. Unique dual back construction provides tailored support for upper and lower back. Personal card holder makes the Let's B chair yours.





"It's very easy to design something that's complicated with a lot of different materials and a lot of processes," says Brian Kane. "It's really difficult to design something that's very simple, and that offers a uniqueness through its simplicity." Brian Kane, chair designer

designer: key innovations:

Brian Kane Stretch pullover

list price range: \$645 - \$900 long-term comfort: ••••• active adjustments: ••••• environment:

"Let's B is a surprisingly complete office chair for the middle segment of the market. The chair exudes an atmosphere of luxury, as well as offering good ergonomic value." Good Industrial Design Award Jury, 2001

designers: Simon Wilkinson, n|p|k Industrial Design and

Cécile Aubriet, Steelcase International key innovations: Two upholstery types for optimum back support

list price range: \$415 - \$590 long-term comfort: ••••• active adjustments: •••• environment:

Innovation everywhere.

Chairs for every purpose.

Of course, there are lots of other places people sit in the workplace. So Steelcase offers innovative general use, side, conference and lounge seating, too.





















- $\mathbf{a} \;\; \mathbf{Cachet}^{\scriptscriptstyle{\mathsf{TM}}} \; \mathbf{by} \; \mathbf{Steelcase} \text{:} \; \mathbf{Stacks} \; \mathbf{or} \; \mathbf{swivels}. \; \mathbf{Weight\text{-}activated} \; \mathbf{mechanism}. \; \mathbf{Reclines}$
- **b** Leap® Worklounge by Steelcase: Elegant form. Convertable ottoman. Leap technology
- c PET Lounge by Turnstone: Made from 14 pop bottles and steel. 100% recyclable
- d Uno™ by Turnstone: Designed by a sculptor. Unique hammock suspension
- e Bix™ by Metro: Booth-based worksettings. Convenient power and data management
- f Detour™ Lounge by Metro: Integrated cast handle. Concealed Flex-back
- g Cura healthcare seating by Brayton: Refined ergonomics. Site renewable components
- h Switch™ lounge seating by Brayton: Extensive collection. Arms fold up or down
- i Kart® by Vecta: First four star base nesting chair
- i Rocky by Vecta: Versatile and compact. Four leg or star nesting and five star office chair