

Multipurpose Tables

FEATURES

BENEFITS

FEATURES & BENEFITS

High-Pressure Laminate Tops in 17 Standard Color Options with Custom Color Option	Give design latitude and commercial-grade surfaces
Five Top Shapes in a Variety of Sizes	Suit a variety of applications
14 Base Styles	Match any budget and stylistic need
Extensive Edge Treatment Selection	17 colors in 3mm or self edge, nine colors in Smooth T-Mold and four colors in Fluted or Single Groove T-Mold give great design latitude
Epoxy Powder Coat Painted, Chrome or Cast Iron Bases	Provide durability and resist scratches and mars
Smart Seating	Smart Seating Trainers and Smart Seating Stackers are the perfect complement to Multipurpose Tables
Matching Accessories	Complete requirements
Adjustable Height Base	Adjust simply – the user steps on the base and lifts the surface to the highest level and the surface then descends slowly to lower positions – and adjusts to meet ADA guidelines
ANSI/BIFMA Certified	Gives a competitive edge to the dealer in specs plus a safer work environment for users

Competitive Analysis

Multipurpose Tables

	ABCO Multipurpose Tables	HON Hospitality Tables	Global Boardroom Tables (Metal Base Models)	KI Venue (Laminate Surface Models)
24" x 60" Rectangular Top with 1-Column T Bases List Price 	\$411	\$463	\$563	\$675
42" Diameter Round Top with Disc Base List Price 	\$555	\$514	\$430	\$939
36" x 36" Square Top with Tubular X Base List Price 	\$522	\$404	\$340	\$507
Average Difference from Smart Tables		- 7%	- 10%	43%

Top Colors	4 Solids 7 Woodgrains 6 Patterns	11 Solids 6 Woodgrains 23 Patterns	4 Solids 9 Woodgrains 2 Patterns	6 Solids 6 Woodgrains 18 Patterns
Top Material	1 1/4" High-Pressure Laminate	1 1/4" High-Pressure Laminate	1 1/8" Thermofused Melamine	1 1/4" High-Pressure Laminate
Edge Treatment Colors	9 Smooth T-Molds 4 Fluted T-Molds 4 Single Groove T-Molds 17 3mm 17 Self 1 Bullnose	8 Smooth T-Molds 3 Chamfer T-Molds 15 2mm 3 Comfort 2 Bullnose	4 Smooth T-Molds 15 Self 15 Self Drop 4 Bullnose	6 Smooth T-Molds 4 3mm 30 Self 30 Self Drop 16 Bullnose Red Oak Wood (12 Styles)
Shapes	Square Round Rectangular Oval Boat Shape	Square Round Rectangular	Square Round Rectangular Oval Boat Shape	Square Round Rectangular Oval Boat Shape
Bases	<ul style="list-style-type: none"> • Disc • 1-Column X/Pedestal (5 Styles) <ul style="list-style-type: none"> • 1-Column X Adjustable-Height • 5-Column X • 1-Column T/Pedestal (3 Styles) <ul style="list-style-type: none"> • 2-Column T <ul style="list-style-type: none"> • H • Post 	<ul style="list-style-type: none"> • Disc • Disc Café-Height (2 Styles) • 1-Column X/Pedestal (3 Styles) <ul style="list-style-type: none"> • 5-Column X • 1-Column T • 1-Column T Folding 	<ul style="list-style-type: none"> • Trumpet (Disc) • 1-Column x/Pedestal (2 Styles) • 1-Column T/Pedestal (2 Styles) 	<ul style="list-style-type: none"> • Disc (6 Styles) • 1-Column X/Pedestal (3 Styles) <ul style="list-style-type: none"> • 1-Column T • 2-Column T • 1-Column T Folding • 2-Column T Folding • Pedestal (Other Than X or T Shaped – 5 Styles) • Post (7 Styles)
Base Finishes	7 (Plus Chrome Certain Models)	1 (Plus Chrome Certain Models)	6 (Plus Chrome)	24 (Plus Chrome)