

The Original 40/4 Stack Chair Price Book

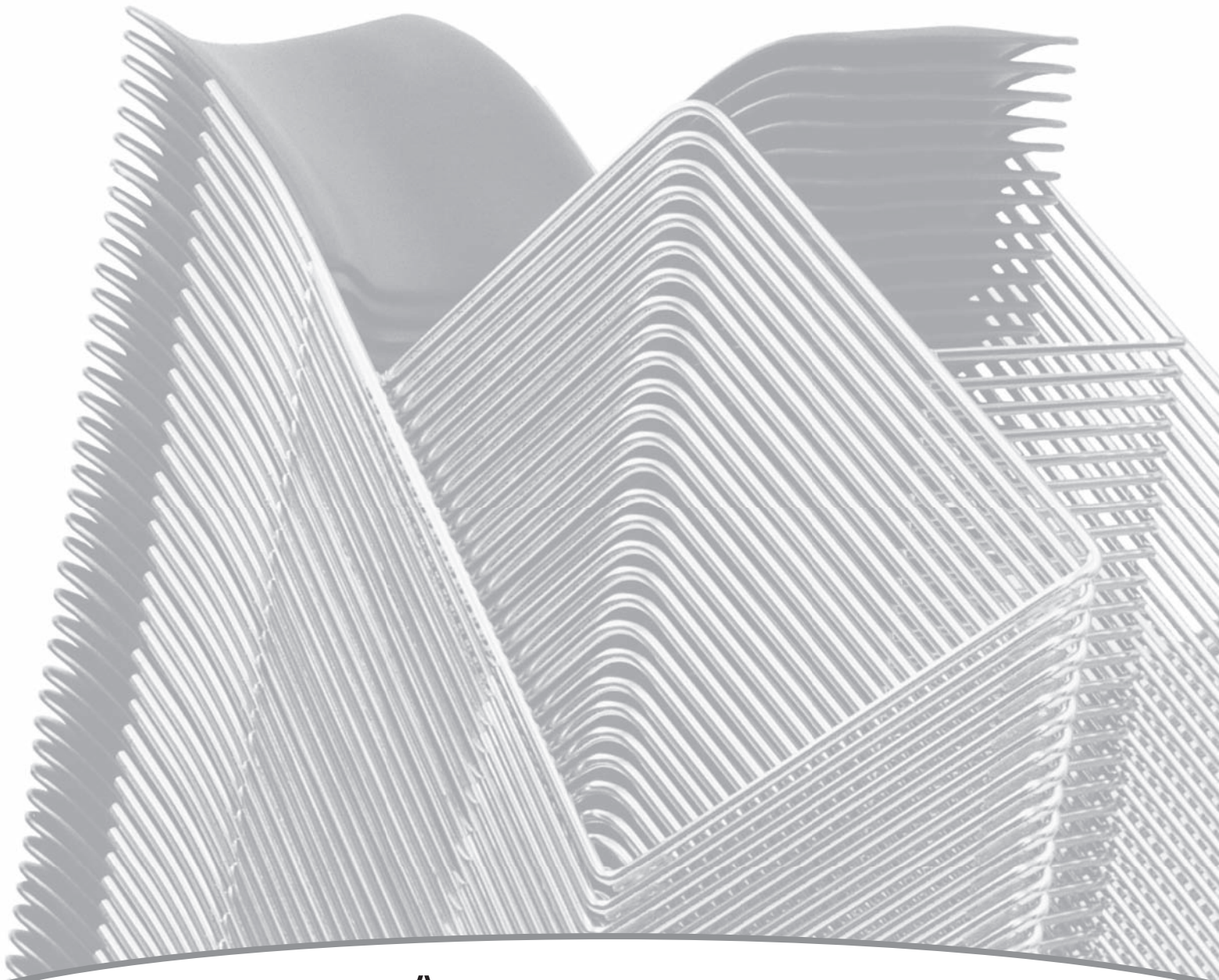
Offered in Joint Partnership with OSI

Effective Date: June 15, 2009

Updated: February 15, 2010

Featuring:

- Metal chair
- Wood chair
- Upholstered chair
- Tablet arm
- Book rack
- Chair dolly



American Seating is pleased to present **The Original 40/4 Stack Chair**, designed by David Rowland® and offered in joint partnership with OSI Furniture, LLC. This stackable seating solution has paved the way for other high density stack chair products to follow. The following pages provide ordering information for all chair and accessory options available in ten business days and standard lead time.



Order Limitations

Products available to ship within ten business days are identified by a **10D** signifier. Minimum order quantities include: four (4) steel chairs, two (2) upholstered chairs or two (2) wood chairs. Maximum **10D** individual order quantities are forty (40) steel or wood chairs and forty (40) book racks or tablet arms. All unidentified products or larger quantities of **10D** chairs are available to ship within the standard lead time, six weeks. If your project requires a shorter lead time, contact your customer service representative for assistance. For orders over 200 chairs, please confirm shipment lead time on a case by case basis.

Terms and Conditions

Ordering Information

ORDER ACCEPTANCE:	American Seating is pleased to accept orders from authorized dealers and customers on the condition that all of the terms stated herein are applicable to the transaction. No additional or differing terms shall be applicable unless specifically agreed to in a separately signed document by authorized personnel at its offices in Grand Rapids, Michigan.
ORDER CONFIRMATION:	All orders are confirmed via facsimile and printed acknowledgment. Call 800-748-0268 to receive order confirmation information. Call 800-748-0317 to obtain leadtime information.
MINIMUM ORDER:	Add a minimum order charge of 10% of list price to orders under \$2,000.00 list price.
PRODUCT CHANGES:	American Seating reserves the right to change its products without notice, including changes in size to better interface with existing products or to incorporate changes needed for proposed new products.
ORDER INFORMATION:	All orders must be in writing from pre-approved, authorized dealers. Fax product orders to 616-732-6502. Orders will be acknowledged with American Seating's standard form showing approximate shipping date of items ordered. American Seating shall not incur any liability whatsoever for failure to ship on any specified ship date unless such date has been agreed to in a separate written document by authorized American Seating personnel in Grand Rapids, Michigan.
COMPLETE/ACCURATE ORDERING:	<ul style="list-style-type: none">• Each item must be specified by color and number. Failure to provide adequate specification data shall absolve American Seating of all responsibility for incorrect shipment.• All items other than American Seating's standard fabrics, laminates, wood veneers, and metal parts in standard colors and sizes will be considered non-standard or special order, and must be approved by authorized American Seating personnel in writing prior to order acceptance.
ORDER CHANGES AND CANCELLATION:	<ul style="list-style-type: none">• After the date of acknowledgment, dealers and customers may not change or cancel their order (in whole or in part) without written approval from American Seating.• Changes approved by American Seating shall be priced at current price levels, and American Seating may charge the customer for added costs which result from the change.• Cancellations shall be subject to a minimum charge of fifteen percent (15%) of list price, and may be subject to reimbursement of American Seating for costs incurred prior to its approval of the cancellation.• Orders for special products or non-standard products (including special colors, fabrics, finishes) are not subject to change or cancellation under any circumstances.
DEALER RIGHTS:	<ul style="list-style-type: none">• American Seating reserves the right to reject any order placed by any customer for any reason (regardless of whether orders have been previously accepted from such customer), without incurring liability to such customer.• No customer shall have a continuing right to buy products except pursuant to a formal dealer agreement or other written agreement covering future supply executed by American Seating and the customer.
GOVERNING LAW:	The transaction with respect to the goods which are subject of the Acknowledgment shall be governed by and interpreted and construed in accordance with the laws of the State of Michigan.

Pricing

PRICE CHANGES AND TAXES:	Published prices via print or electronic catalog are subject to change without notice. Published prices do not include storage, handling, local delivery charges, or installation – nor any applicable sales, use, excise or other similar taxes – all of which are the customer's responsibility.
TAX EXEMPT:	If a customer claims an exemption from such taxes, exemption certificate must be furnished to American Seating.
ADDITIONAL CHARGES:	Charges incurred subsequent to any bid/quotation and/or order acceptance (such as new taxes applicable to this order, changes in tax rate, freight surcharges, etc.) will be added by American Seating to the dealer or customer's invoice.

Pricing (cont.)

ADDITIONAL SERVICES:	Prices do not include interior design services nor field adjustments in the products except as may be provided under warranty. Field engineering services can be supplied at a per diem rate negotiated under separate agreement.
PAYMENT:	<p>Payment in full is due thirty (30) days from the date of invoice. American Seating reserves the right to modify in whole or in part its credit arrangements if at any time prior to shipment the customer's financial condition is judged to be inadequate to justify existing credit arrangements or its manufacture is delayed at customer requests. Interest on past due accounts shall accrue and be paid at the maximum rate permitted by law at the place of the customer's business.</p> <p>Please send payment to: American Seating Company 9058 Paysphere Circle Chicago, IL 60674</p>

Shipping and Delivery

SHIPMENT:	<ul style="list-style-type: none">• The shipping date shown on the face of the order acknowledgment represents American Seating's best estimate as of the date of the acknowledgment. This date is predicated on the timely submission of all information, approvals, clarifications, and all samples requested in writing by American Seating.• American Seating shall not incur any liability of any kind whatsoever for failure to ship on any particular date unless American Seating has expressly agreed to a firm ship date in a separately signed, written instrument by authorized personnel in Grand Rapids, Michigan.
DELIVERY:	<ul style="list-style-type: none">• Goods shall be shipped F.O.B. factory freight prepaid and allowed to points within the 48 contiguous states, and American Seating reserves the right to select the carrier and mode of shipment.• Extra costs incurred due to special shipping instructions from the customer will be charged to the customer.• Risk of loss shall pass to the customer when the goods are placed in the hands of a carrier.
EXAMINATION OF GOODS:	<ul style="list-style-type: none">• The customer shall be responsible for examination of goods upon receipt and processing of any claims with the carrier.
CLAIMS:	Claims against American Seating for patent defects, errors or shortages must be made within fifteen (15) days of receipt of goods, otherwise such claims shall be deemed to have been waived. Partial deliveries shall be accepted by the customer and paid for at the contract price and terms.
STORAGE:	<ul style="list-style-type: none">• If a customer requests a delay in shipment after the goods have become work in process, American Seating may place the finished goods in storage at the customer's risk and expense. Transfer to storage shall be deemed delivery for all purposes, including invoicing and payment.• Any delays, holds or rescheduling of this order at the request of the customer will subject this order to the prices and conditions of sale in effect at the time of release of the hold or reschedule.
LOSS, DAMAGE OR DELAY:	In no event shall American Seating be liable for any loss or damage resulting from any delay or failure in shipment or other failure to perform with respect to the goods shown on the face hereof where such delay, failure, loss or damage is the proximate result of any act of any government authority, revolution, riot, civil disorder or disturbance, act of enemies, delay or default in transportation, strike disputes among or between labor unions or other labor disputes, inability to obtain materials or facilities from normal sources, fire, flood, act of God or any cause not within the reasonable control of American Seating whether of the class or causes enumerated or otherwise. Without limiting the generality of the foregoing, American Seating may, without causing a breach or incurring liability, allocate goods which are in short supply irrespective of the reasons therefore, among customers in any manner which American Seating in its sole discretion, deems advisable.
RETURNS:	<ul style="list-style-type: none">• Returns will not be accepted without prior written authorization and compliance with shipping instructions by American Seating. All goods must be returned on a prepaid basis.• A minimum restocking charge of fifteen percent (15%) of list price is made on all authorized returns for credit, providing the item is received in resalable condition. An additional charge will be made for repair.• Credit will not be given if any item cannot be reused. Special order items are not subject to return.

Product Warranty

Warranty

The Original 40/4 Stack Chairs (offered in joint partnership with OSI) are warranted to be free from defects in material and workmanship for five (5) years from the date of original shipment. The warranty is given to the initial purchaser of new products from American Seating and is non-transferable.

Products will be repaired or replaced with comparable product. Any product or component manufactured after June 15, 2009 that fails under normal use according to the following schedule:

From original shipment date:

- First year: 100% of all costs of replacement or repair of the defective furniture item or component, excluding on-site labor.
- Two years to five years: 50% of the cost of replacement furniture item or component, excluding on-site labor.

Normal use is defined as the equivalent of single shift, forty-hour workweek. Products used in excess of a single shift, forty-hour workweek, the appropriate warranty period will be prorated accordingly.

The materials and components listed below are exceptions:

- One year warranty: glides, foam, laminates, wood veneer, veneer finishes, polymer based components, seating upholstery fabrics, contoured tablet arm attachment, 40/4 chair dolly.

Warranty exclusions:

- Normal wear and tear (includes scratching/marring of stack chair seats, backs and frames due to normal use as well as stacking and ganging).
- Freight damage matters are addressed and resolved outside the scope of this product warranty.
- User modified products
- Unapproved attachments to products
- Product not installed or used in accordance with the installation and/or application guides for normal and proper use.
- Customers Own Material (COM)
- Exposure to climate and/or HVAC extremes
- Differences in grain characteristics, color and other features within and between wood species or other materials, which are naturally occurring variations.

NO WARRANTIES, EITHER EXPRESSED OR IMPLIED, EXCEPT AS EXPRESSLY SET FORTH ABOVE. No liability for incidental or consequential damages.

Specifying and Planning

Customer's Own Material (COM)

Customer's Own Leather (COL)

The COM/COL program allows customers to use special upholstery materials. By complying with COM upholstery testing processing, we will be able to identify if your fabric or leather is appropriate for application to the products you specify.

If you elect to bypass the upholstery testing process, you may send a 12" x 12" sample for evaluation or decline to submit any sample for evaluation. However, if you elect to decline the testing process to determine the appropriateness of the COM/COL for the application, the manufacturer assumes no liability to the performance or appearance of the upholstery. If you elect to comply with the upholstery testing process please follow the procedures outlined below:

1. Select the COM/COL fabric.
2. Call your American Seating Customer Service Representative to obtain a COM/COL test number. A 1 ¼ yard sample is required for testing. Seat requires ¾ yard and the back ½ yard.
3. Label fabric with the name of the fabric/leather manufacturer, the name and number of the pattern and color, the direction the fabric is to be applied, and the product numbers designated for the COM/COL application. Ship the sample to:
OSI Furniture, LLC
Attn: Customer Service – AmSeCo Order
555 Santa Rosa Drive
Des Plaines, IL 60018

Note: All packaging labels must contain your COM/COL test number.

4. You will be notified within five (5) working days whether your fabric has been approved or disapproved for application.
5. If your fabric is approved, submit your purchase order with the COM/COL number.
6. When you receive your acknowledgement, note the order number and COM/COL ID number and include it with your fabric/leather when it is shipped to the factory. Products are scheduled for production after COM/COL yardage for the order has been received. Standard lead times in effect at that time will apply to the order.

Note: Yardage requirements listed in the price list are based on non-directional, 54" wide material. For other widths or large COM requirements contact your American Seating Customer Service Representative.

Note: When converting fabric yardage requirements to leather requirements – one yard of 50" to 54" fabric equals 22 square feet of leather.

Note: Customer is responsible for submitting yardage from which 100% yield can be obtained. Should fabric be flawed or if shortages occur, customer will be required to submit additional yardage.

California Technical Bulletins:

Certain states and cities require compliance to criteria outlined in the California Technical Bulletin 133. The following seating models comply with CAL 133.

DR4040SN, DR4040SG, DR4040WN AND DR4040WG

To confirm compliance with for DR4040UN or DR4040UG upholstered chairs, contact your American Seating Customer Service Representative.

Fabrics and Finishes

The fabric and finish program includes Grade 2 and Grade 4 Momentum collections as outlined on page 8.

Fabric, Finish Collection (Core Offering) — All Momentum Grade 2 and Momentum Grade 4 Cards

Our fabrics and finishes program uses the logical balance of the artist’s color wheel and color forecasts of leading industry trends to create a contemporary color palette. From brilliant, saturated colorways to subtle achromatics, the program is a fresh collection of time-honored classics, as well as innovative new fabric styles. This offering will help you create sophisticated interior landscapes from the office to healthcare or educational environments. Detailed technical specifications and performance data is available from your customer service representative at (800) 748-0268.

- Color Harmony** Our systems and seating fabric and finish collection works in harmony to complement any interior environment.
- Value Priced** We’ve placed greater emphasis on offering you more value priced fabric from grade levels one through four.
- Swatching Support** We provide full swatch support for all core offering colorways in the Momentum Seating Fabric Collection Grade 2 and Grade 4. (i.e., fabric cards and memo samples.) Memo samples will be supplied through the wholesaler. Please refer to the back of the fabric card for contact information.
- Earth Friendly** Fabrics and finishes contain a certain degree of recycled content and recyclability. Depending on the materials specified, the amount will vary.

Finish Offering

Finishes coordinated with the Momentum Fabric offering provide a wide array of options. Standard and Wood Veneer – Seat and Back finish samples are available at americanseatingerc.com.

Frame:

C Chrome plated **10D**

B Black epoxy powder coat **10D**

Custom color frame finishes are available, contact American Customer Service for pricing and order quantity restrictions.

Seat and Back:

Standard Finishes:

9005 Jet Black **10D**

7039 Quartz Grey **10D**

7024 Graphite **10D**

1019 Beige **10D**

5008 Blue **10D**

Non-Standard Finishes:

The remaining finishes of the RAL Color Spectrum by TIGER Drylac are considered Premium Finishes and require the following in order to process the order:

\$2.00 net per chair up charge

\$660.00 net Premium finish order charge for every lot of 200 or more chairs

Custom (match existing) finishes: Contact an American Seating representative for pricing.

Wood Veneer Finishes:

Standard Stain:

511 Light Oak **10D**

400 Natural Maple **10D**

121 Medium Walnut

521 Medium Oak

161 Dark Mahogany

Colori Finish:

V03 Ivory

X04 Onyx

Contour Tablet Arm (Top Surface) Finishes:

0114 Glacier White

0169 Storm (Gray)

4007 Cashmere Fibers

2062 Solara Oak **10D**

4008 Concrete Fibers

1019 Black Matte **10D**

Fabrics

Fabric Offering

Finishes coordinated with the fabric offering provide a wide array of options. Digital fabric cards are available at americanseatingerc.com. Memo samples are available from the wholesaler at memosample.com as noted on the back of the card.

COM/COL fabrics and leathers use Grade 2 pricing

Grade Level 2		Momentum		Grade Level 4		Momentum	
<u>Russo</u>		<u>Perk</u>		<u>Ratio</u>		<u>Cashmere Vinyl</u>	
GLB	Ascot	GLS	Sesame	FRH	Storm	VMA	Dove
GLC	Coin	GLT	Cedar	FRJ	Nickel	VMB	Taupe
GLD	Trellis	GLU	Cabana	FRK	Wasabi	VMC	Bone
GLE	Mocha	GLV	Walnut	FRL	Star	VMD	Straw
GLF	Imperial	GLW	Dijon	FRM	Lagoon	VUW	Acorn
GLG	Mirror	GLX	Regal	FRN	Pumpkin	VME	Maple
GLH	Shadow	GLY	Auburn	FRP	Sage	VMF	Clay
<u>Expo</u>		GL0	Flint	FRQ	Viola	VMG	Chestnut
GKH	Sky	GL1	Crimson	FRR	Hickory	VMH	Raspberry
GKJ	Latte	GL2	Patriot	FRT	Lapis	VMJ	Flame
GKK	Leaf	GL3	Pewter	FRU	Port	VMK	Wine
GKL	Festive	GL4	Ebony	FRV	Sapphire	VUT	Olive
GKM	Viola	<u>Insight</u>		FRW	Night	VML	Pool
GKN	Fog	GKQ	Midnight	<u>Vox</u>		VMM	Fennel
GKP	Tuxedo	GKR	Blonde	FRX	Frothe	VMP	Seashore
<u>Pivot</u>		GKS	Periwinkle	FRY	Goldenrod	VMQ	Bottle
GKA	Lagoon	GKT	Fossil	FR0	Snap	VR5	Nile
GKB	Pesto	GKU	Fauna	FR1	Eco	VMR	Ocean
GKC	Trail	GKV	Jade	FR2	Honest	VMS	Norse
GKD	Orchid	GKW	Forest	FR3	Par	VU9	Yacht
GKE	Garnet	GKX	Eggplant	FR4	Navy	VMT	Plum
GKF	Mesa	GKY	Concord	FR5	Mystic	VMU	Grape
GKG	Tower	GK0	Real Red	FR6	Hot	VMV	Heather
<u>Sassy</u>		GK1	Summit	FR7	Downpour	VMW	Smoke
GK4	Blue	GK2	Port	FR8	Black	VUX	Ebony
GK5	Glow	GK3	Ebony	FTA	Cocoa	<u>Hue</u>	
GK6	Celadon	<u>Sector</u>		<u>Sector</u>		GGA	Black
GK7	Purple	FTJ	Auburn	FTJ	Auburn	GGB	Indigo
GK8	Cypress	FTK	Gilded	FTK	Gilded	GGC	Latte
GK9	Berry	FTL	Spiced	FTL	Spiced	GGD	Char
GLA	Char	FTM	Granola	FTM	Granola	GGE	Aspen
<u>Interval</u>		FTN	Blueprint	FTN	Blueprint	GGF	Night
GLJ	Sunset	FTP	Greenery	FTP	Greenery	GGG	Fern
GLK	Taupe	FTQ	Nightfall	FTQ	Nightfall	GGH	Chipolte
GLL	Autumn	<u>Mime</u>		<u>Mime</u>		GGJ	Grape
GLM	Aubergine	FRA	Pewter	FRA	Pewter	GKK	Sky
GLN	River	FRB	Twig	FRB	Twig	GGL	Laurel
GLP	Thyme	FRC	Palm	FRC	Palm	GGM	Juniper
GLQ	Graphite	FRD	Ember	FRD	Ember	GGN	Pacific
		FRE	Azure	FRE	Azure	GGP	Eggplant
		FRF	Cocoa	FRF	Cocoa	GGQ	Grass
		FRG	Winery	FRG	Winery	GGR	Tropic

The Original 40/4 Stack Chair

Offered in Joint Partnership with OSI

General Information

This award-winning chair design, with unsurpassed high density stacking capability, is an excellent choice for meeting rooms, classrooms, training centers, cafeterias, waiting areas and more.

Standard Features

Steel frame 7/16" solid rod, chrome plated or black powder coat finish

Steel seat and backrest Contour formed with a 3/16" rolled-rim edge for safe handling and improved finish. A TIGER Drylac Fine Texture powder coat finish is applied to hide fingerprints and enhance user comfort.

Glides Four clear polymer glides are added to the bottom of the frame

Seat and back contours Ergonomically sculpted seat and back for optimal support

Safety and Durability All stack chairs meet or exceed all applicable ANSI/BIFMA test standards

Stacking Metal and Wood Chair stack 40 chairs high and Upholstered Chairs stack 25 chairs high in four feet.

Options

Upholstery For added comfort and design flexibility

Wood veneer For a rich appearance and design coordination

Ganging device Welded steel, permanently affixed to frame, and interlocking polymer front glide assembly ensures straight rows and dependability

Contour tablet arm No tools required to install, swings up and folds to side of chair, tablet arm chairs may not be stacked and not recommended for use with epoxy powder coated chair frames

Bookrack attachment No tools required to install, book rack chairs may not be stacked and not recommended for use with epoxy powder coated chair frames

Chair dolly Steel structure in Black finish, two fixed axle wheels and two swivel wheels, holds up to 40 steel chairs, 40 wood chairs or 25 upholstered chairs

The Original 40/4 Stack Chair

Offered in Joint Partnership with OSI

Metal and wood chairs are packed five chairs per container.

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Metal Chair



	Product Code	Dimensions	Steel	C.O.M. Grade 2	Grade 4	Standard Wood Stain	Color Finish
10D	DR4040SN Non-Ganging	W - 19 ³ / ₄ " D - 22 H - 30 SH - 17 ³ / ₄ "	\$ 228				
10D	DR4040SG Ganging (Shown)	W - 19 ³ / ₄ " D - 22 H - 30 SH - 17 ³ / ₄ "	\$ 269				

For Non-Marring Felt Pad Glide – Add \$6.00 List per chair.

Wood Chair



	Product Code	Dimensions	Steel	C.O.M. Grade 2	Grade 4	Standard Wood Stain	Color Finish
10D*	DR4040WN Non-Ganging (Shown)	W - 19 ³ / ₄ " D - 22 H - 30 SH - 17 ³ / ₄ "				\$ 386	\$ 433
10D*	DR4040WG Ganging	W - 19 ³ / ₄ " D - 22 H - 30 SH - 17 ³ / ₄ "				\$ 428	\$ 475

*Only Light Oak (511) and Natural Maple (400) wood chair finishes apply for **10D** shipment.
For Non-Marring Felt Pad Glide – Add \$6.00 List per chair.

To Specify/Order:

Metal Chairs

- Specify product code
- Specify 1 digit for felt pad glide option (N=None/F=Felt)
- Specify 1 digit standard finish code for frame
- Specify 4 digit standard finish code for seat and back

Example: DR4040SN + N + C + 9005

Wood Chairs

- Specify product code
- Specify 1 digit for felt pad glide option (N=None/F=Felt)
- Specify 1 digit standard finish code for frame
- Specify 3 digit standard wood veneer code for seat and back

Example: DR4040WN + N + C + 511

The Original 40/4 Stack Chair

Offered in Joint Partnership with OSI

Upholstered Chairs have 5/8" of seat foam and 1/2" of back foam. Four chairs are packed in each container.

Upholstered Chair



Product Code	Dimensions	Steel	C.O.M. Grade 2	Grade 4	Standard Wood Stain	Color Finish
DR4040UN Non-Ganging (Shown)	W - 19 ³ / ₄ " D - 22 H - 30 SH - 17 ³ / ₄ "		\$ 386	\$ 429		
DR4040UG Ganging	W - 19 ³ / ₄ " D - 22 H - 30 SH - 17 ³ / ₄ "		\$ 428	\$ 471		

For Non-Marring Felt Pad Glide – Add \$6.00 List per chair.

To Specify/Order:

Upholstered Chair

- Specify product code
- Specify 1 digit for felt pad glide option (N=None/F=Felt)
- Specify 1 digit standard finish code for frame
- Specify 3 digit standard fabric code for seat and back

Example: DR4040UN + N + C + GLC

Contour Tablet Arm



Product Code	Dimensions	Price
10D* DRCTAR Right Arm	W - 11 ⁷ / ₁₆ " D - 20 ³ / ₁₆ " H - 25 ¹ / ₈ " Sq.In. - 134	\$ 177
10D* DRCTAL Left Arm	W - 11 ⁷ / ₁₆ " D - 20 ³ / ₁₆ " H - 25 ¹ / ₈ " Sq.In. - 134	\$ 177


*Only Solara Oak (2062) and Black Matte (1019) Contour Tablet Arm finishes apply for **10D** shipment.

Available in chrome plated frames only. Not recommended for use with painted frame chairs. Chairs with tablet arms attached are not stackable. Installation/application guide available upon request.

The Original 40/4 Stack Chair


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Stack chairs can be dressed up with a bookrack or stored easily with the dolly. See below for more information.



<i>Bookrack Attachment</i>	Product Code	Dimensions	Price
10D	DRBR2	H - 9½" D - 15" W - 18¼" MH - 8"	\$ 82

Available in chrome plated finish only. Not recommended for use with painted frame chairs. Chairs with bookracks attached are **not** stackable.



Chair Dolly	Product Code	Dimensions	Price
10D	DRSCD	W - 20" D - 22 H - 12½	\$ 506

Available in black painted frame only. Installation/application guide available upon request.



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