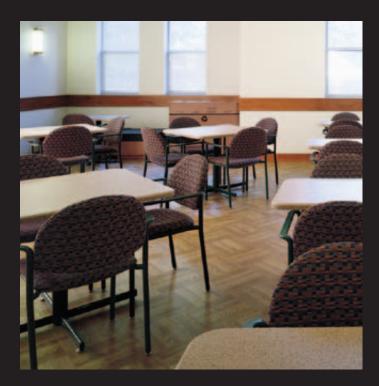
Case History

Sacred Heart University East Hall

KI Furniture

Matrix®	Cody™ (AGI)
Portico™	lvey™ (AGI)
PowerComm®	Jessa™ (AGI)
Precedence®	Karra™ (AGI)
Reclaim®	Rado™ (AGI)
RoomScape®	Rennie™ (AGI)
Torsion®	

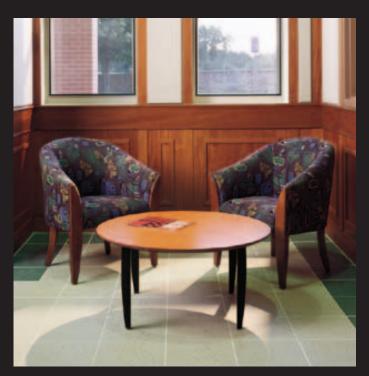
Versa® 700 Series® Desk To accommodate its growing student population, Sacred Heart University built East Hall, a ten-story building with eight residential floors plus two floors that house a dining area, faculty offices and classrooms. "We wanted a distinctive building on campus that appeals to students and provides flexible space usage," said Larry Wielk, Dean of Students. "KI has the broadest line of furnishings and offers space planning and design in addition to fabric and color selection," he said. Michael Giaquinto, Director of Facilities



Management agreed, "We liked the convenience of working with one reliable vendor through the entire process from ordering and manufacturing to delivery." ■ In their rooms, students create additional floor space and assert their individuality by rearranging RoomScape components. "Students like the tool-less assembly, accessibility and adjustability, but KI's megasurface is the defining piece," said Wielk. The custom-designed, two-piece megasurfaces have folding legs that provide additional study space and flexibility.



Lounges on each residence floor and in the lobby area offer recreational and social space. Lounges are furnished with a variety of KI's AGI sofas, chairs and occasional tables. Giaquinto said, "KI furnishings offer quality, good pricing, variety and good design. We avoided creating cookie cutter rooms. We've got the conven-ience of flexibility yet managed to keep it reasonable without too many parts and pieces." Independent Interior Design Consultant, Marina Wood said, "Working with KI, especially with the added sources of their

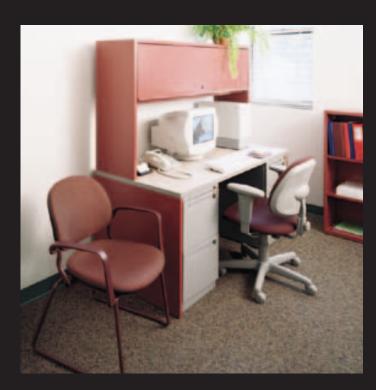




AGI and Pallas divisions, allows flexibility in matching or coordinating fabrics and finishes for furnishings throughout the building." Wood trim pieces on lounge furniture match the mahogany finish in the building. According to Wielk, the lounge furniture blends traditional comfort with upscale design. "The students call it the Marriott look," he said.



Each floor also has a small study area. PowerComm modular carrels with dividers provide privacy and meet the technology needs for concealed power and data cord management. Jessa chairs with swivel tablet arms combine style and comfort while easily accommodating laptop computers. ■ PowerComm instruc-tors' stations also meet teachers' technological needs in the new wired classrooms while Portico tables and Matrix seating provide layout flexibility. ■ In the dining facility, Portico tables are paired with clas-





sic Versa chairs for comfort, durability and style. "The tables have a wonderful contemporary look," said Wood. "The furnishings meet the challenge of creating an upscale look with long-lasting durability. KI listens to what the client wants and comes back with an entire concept for furnishing the facility."

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