

NEVERS® | Defining the Meeting Room™  
2009 Pricing

## Telepresence™ Collection

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## Terms and Conditions of Sale

### Credit and Payment Terms

Nevers® Industries Inc. policy does not allow for automatic open account terms for new customers, customers whose account is not current, individuals or residential accounts. *New customers are required to make a deposit for the full value of the merchandise ordered.* A credit application will be set to each new customer. Credit will be established upon review of the responses given by the customer's references and will appear on future order acknowledgments. New customers are encouraged to begin establishing a credit rating with Nevers Industries Inc. prior to placing an order. Our customers are responsible to provide the necessary current and accurate information. *Upon establishment of an open account, terms are Net 30.* 1 1/2% per month service charge will be added to all past due accounts. Accounts that are 90 days past due will be subject to collection proceedings without any additional notice. *Orders will not be processed for past due accounts until the amount due, including any service charges, is paid in full.* Standard product orders exceeding \$50,000 net will require a down payment of 33%. Custom orders will require a down payment of 50% and will not be scheduled for production until the down payment is received. Balance is then due before shipment. *A bank letter of credit may be required for any order over \$50,000 net.*

### Prices

Our prices are list, freight prepaid, F.O.B. Plymouth, Minnesota, and are subject to change without notice. Quoted prices must be accepted within 30 days or re-quoted for date and approval. Freight is prepaid and allowed for normal ground transportation within the 48 contiguous states, must ship to dock location. Air freight, will calls, and special delivery will be quoted and invoiced separately. Prices do not include installation, storage, or sales tax.

### Packaging

Nevers Industries Inc. pricing includes packing for North American shipment. Whenever possible, Nevers will blanket-wrap your order; otherwise, all products will be packaged. Only environmentally safe packing materials are used. Large furniture pieces will be packed with wood reinforcements for added protection. For special packaging, crating or overseas shipment, please contact our Customer Service Department.

### Delivery

Nevers Industries Inc. will select the method of shipment, carrier and routing. Carrier selection is solicited to provide the best service to each customer in their particular location. All shipments are sent prepaid, F.O.B. Plymouth, Minnesota. *Nevers Industries Inc. liability ends when the carrier issues a receipt to Nevers Industries Inc. This is an acknowledgment by the transportation company that the shipment has been*

*received by the freight company in good condition and title of the goods and risk of loss transfers to the buyer. The order shall be considered complete. Prepaid freight does not change the F.O.B. status of the product and risks involved in the shipment. We reserve the right to make partial shipments. Invoices relevant to the partial shipments are payable as they fall due.*

### Freight Terms

All orders under \$2,000 net are subject to a \$100 net minimum order/additional freight and fuel surcharge fee to cover variable freight costs.

### Lead Times

The lead time on an order begins when Nevers' Order Entry Department has verified the validity of the items ordered and has received at our manufacturing facility all COM materials supplied by others. All acknowledgments will contain current lead time information. If for some reason the buyer does not want it early, please list a Do Not Ship before date. We are not responsible for delays in scheduling or failure to make scheduled shipping date due to strikes, lockouts or other labor complications, war, riots, Acts of God, fires accidents, restraints affecting shipment or credit, reduced supply or excessive cost of fuel or raw material, delays from suppliers, compliance with Government regulations, or other unforeseen contingencies. When delays in product delivery are caused by the purchaser, we reserve the right to draw up to 100% of the contract price and to charge to the purchaser any costs incurred by us due to such.

### Order Acknowledgment

All orders are subject to final acceptance by Nevers Industries, Inc. Receipt of our acknowledgment indicates acceptance of your order subject to the terms and conditions set forth in Our Acknowledgment. If pricing on the purchase order is different than the acknowledged pricing, the acknowledgment will take precedent over the purchase order. Nevers Industries, Inc. attempts to clarify all orders. But in the event of any discrepancy, please notify Nevers Industries, Inc. immediately. Failure to notify Nevers of a discrepancy within five (5) days will constitute acceptance of the order as acknowledged. All orders are subject to credit approval at any time.

### Change Orders

Nevers Industries, Inc. will make every attempt to honor any reasonable change request to standard product provided that the request is received prior to start of production. Change orders will be accepted only if the request is made in writing and received in time to make the change. Nevers Industries, Inc. reserves the right to increase our acknowledged price and ship date if necessary to make the requested changes.

ship date if necessary to make the requested changes. Nevers Industries, Inc. will make every reasonable effort to stop production, scheduling shipments, etc., upon receipt of written notification of changes, cancellations, or deferments of delivery. Nevers will assess charges to the customer for change orders, cancellations, and delivery deferments as stipulated in the following:

#### Change Orders:

- Received prior to start of production will be charged \$200 net.
- Received after production has started involving design changes or reductions in quantity will not be accepted. The customer will receive the goods as ordered and be liable for the amount due.

#### Cancellations:

- Received prior to start of production will be assessed a \$500 net cancellation charge.
- Received after production has started will be assessed the total accumulated cost of the project plus a \$500 net cancellation charge.

#### Deferred Shipments

All merchandise will ship upon completion of production. If customer is unable to take delivery of merchandise when ready for shipment, Nevers Industries, Inc. may transfer the merchandise to storage. All cost for storage and freight will be at customer's expense. Transfer to storage will be considered delivery for all purposes including invoicing and payment. Customer will bear the risk of loss or damage during storage. Deferred shipment charges will be assessed from the completion date in accordance with Nevers policy for Storage by the Manufacturer.

#### Storage by the Manufacturer

No shipment can be postponed by the customer. Nevers Industries, Inc. reserves the right to transfer products to storage and issue its invoice for the products at the time. Such transfer to storage shall be deemed delivery to the customer for all purposes. Long term storage over 30 days may be subject to surcharges.

#### Shipment Claims

Legal title of merchandise passes to the buyer upon acceptance by the carrier. The buyer must inspect all cartons on arrival for visible or concealed damage. In the event of visible freight damage, the buyer must make a notation on the freight bill; immediately notify the carrier for an inspection; and file a freight claim. *Do not sign the receipt until the visual inspection is complete at the time of delivery. If concealed damage is discovered, the carrier must be notified within 15*

*days.* Keep all packing materials for inspection (do not destroy.) The buyer has the sole obligation of seeking recourse against the carrier. Caution: When a clear receipt is obtained by a carrier, the carrier is no longer responsible for damages or shortages. Damaged freight cannot be refused by the consignee (buyer). Processing claims for damages and shortages are the responsibility of the buyer. At no time can claims be deducted from our invoices.

#### Returns

All Nevers Industries, Inc. products are made to order. Therefore, merchandise may not be returned without specific consent from Nevers Customer Service Department. Unauthorized returns will be refused by the shipping department.

#### Miscellaneous

All merchandise shown in our catalog is the property of Nevers Industries, Inc. We reserve the sole right to manufacture and distribute it. All patterns, tools, and designs developed for the production of any product will remain the property of Nevers Industries, Inc. All published dimensions are approximate and if the exact sizes are critical, we suggest that you request actual measurements. Price list data supersedes all other specifications, whether verbal or written, and may not be altered without the written consent of an officer of Nevers Industries, Inc. Typing and clerical errors on any agreement, publication, correspondence, price list, or product literature pieces are subject to correction at any time without notice. Due to variations beyond our control, all wood and upholstery products are subject to slight variations in color, texture, and grain.

#### Specifications

Nevers Industries, Inc. reserves the right to change prices, specifications, fabrics, dimensions and finishes at any time without prior notice. This right to change also applies to discontinuing models at any time, catalog contents and price list contents.

#### Warranty

Nevers Industries, Inc. warrants its products to be free from defects in material and workmanship under normal and reasonable use and service for a period of ten years from the date of shipment to customer. Proprietary supporting products, which are manufactured by others and sold by Nevers Industries, Inc. carry the original manufacturer's warranty. The decision of defects in workmanship or materials or the decision of misuse or abuse remains with Nevers Industries, Inc. No warranties other than those contained herein will be implied and Nevers Industries, Inc. does not

## General Specifications

### Wood Veneers

Nevers® products are manufactured primarily of Plain Sliced Mahogany, Black Walnut, White Oak, Cherry and Maple. Other woods may be specified. Please contact Customer Service for price and availability. Mahogany, Walnut, Oak, Cherry and Maple veneer panels are laid up with plain sliced faces and are balanced on back to minimize warping and balance stresses.

Ribbon striped mahogany is available at an upcharge.

### Wood Surface Cleaning

Wood furniture should be cleaned with a damp, soft cloth, wiping in the direction of the wood grain. Wood surface should then be dried with a dry, soft cloth. Monthly, wood surfaces should be cleaned with a soft cloth using a quality wood cleaner. Following cleaners directions, slightly dampen soft cloth and wipe in direction of wood grain. Dry the wood surface with a dry, soft cloth. Ammonia or any type of oil should be avoided.

### Standard Wood Finishes

Nevers' standard finish is a multi-step process involving dyes, stain, sealer, toner and lacquer. For added protection and durability, the final top coat on all table tops is catalyzed lacquer. All of the finishes have been formulated for maximum clarity to enhance the natural characteristics of each particular wood species. Standard finish is open pore. Semi-filled and filled finishes require an upcharge and may extend the lead time. please contact Customer Service for price and delivery date.

For other wood species, contact Customer Service for special pricing and availability.

Oak — Natural, Medium, Dark, Ebony on Oak

Walnut — American, Dark, Mahogany on Walnut, Presidential, Espresso

Mahogany — Light, Brown, Dark

Cherry — Natural, Amber, Brown, Medium, Dark, Espresso, Cinnamon

Maple — Natural, Golden, Copper, Autumn, Ebony, Honey

Ribbon Stripe Mahogany available at upcharge, contact Customer Service.

### Custom Wood Stains and Finishes

Nevers offers the capability of matching your custom stains or finishes. Virtually any wood finish or color sample can be matched to your specifications. A finish sample or stain sample is required from the customer before the process of matching approval can begin. The upcharge for custom finishes varies with the type of finish and also with the quantity ordered. Please contact Customer Service for pricing. For custom stain match — any order under \$5000 list requires a \$270 net upcharge.

**Note:** COLOR VARIATION WILL OCCUR IN THE GRAIN OF ALL WOOD SPECIES.

There is an inherent characteristic caused by the annual growth rings found in all hardwoods and the manner in which the boards and veneers are cut across these growth rings. In some species, this color variation is very subtle. In other species this color variation is obvious and at times radical.

The process of finishing hardwood veneers determines whether these variations are enhanced or subdued. Natural finishes will show color variations in the grain and enhance the beauty of the wood to its fullest extent. Other stains and finishes tend to blend in these variations to some extent dependent upon the depth of color and the particular method of application.

### Standard Laminates

Laminate panels are laid up with Wilsonart® standard grade high pressure laminate with an equalized back to minimize warping and to balance stresses. Any laminate from the Wilsonart® General Purpose Series is standard. All Wilsonart® laminates with matte/textured finish (-60) are standard.

### Standard Color Coats

Color Coat is available to match all standard Wilsonart® solid colored laminates.

### Custom Sizes

Nevers has the capability to manufacture any piece in the product line to your size specifications. Please contact Customer Service for pricing and availability.

## Model Number Index

Wood Finishes	Model Number	Wood Finishes - continued	Model Number	Power
<b>Oak</b>		<i>call customer service for pricing</i>		System 5 Power Center
Natural Oak	NO	<b>FSC Veneers</b>		<b>Leg Finishes</b>
Medium Oak	MO	Natural European Pear		<b>Powdercoated Metal</b>
Dark Oak	DO	Natural English Sycamore		Black
Ebony Oak	EO	<b>Sustainable Veneer</b>		Platinum
<b>Walnut</b>		Natural Bamboo		Chrome at upcharge
American Walnut	AW		<b>Model Number</b>	
Dark Walnut	DW	<b>PVC Colors</b>		
Mahogany on Walnut	MW	Black	BL	
Presidential Walnut	PW	Khaki Brown	KB	
Espresso Walnut	EW	Silver Fog	SF	
<b>Mahogany</b>				
Light Mahogany	LM	<b>Laminates</b>		
Brown Mahogany	BM	All standard Wilsonart® Laminates		
Dark Mahogany	DM	Others available at upcharge		
<b>Cherry</b>		<b>Edge Styles</b>		
Natural Cherry	NC	Reverse Bevel (Contemporary)	AB	
Amber Cherry	AC	Oval (Contemporary)	AO	
Brown Cherry	BC	Lineal Bevel (Contemporary)	AL	
Medium Cherry	MC	Radius (Contemporary)	AR	
Dark Cherry	DC	Bullnose (Contemporary)	AZ	
Espresso Cherry	PC	Eased Lineal (Contemporary)	AE	
Cinnamon Cherry	CC	Arc (Contemporary)	AX	
<b>Maple</b>		LAMINATE - Lineal Self Edge	LS	
Natural Maple	NP	LAMINATE - Lineal PVC Edge	LV	
Golden Maple	GP	LAMINATE - Knife Self Edge	KS	
Copper Maple	PP	LAMINATE - Knife PVC Edge	KV	
Autumn Maple	TP			
Ebony Maple	EP			
Honey Maple	YP			

## Nevers Meeting Link™ for Telepresence Tables

Preconfigured Meeting Link™ System 5  
Technology Center Dimensions: 12"l x 6"w

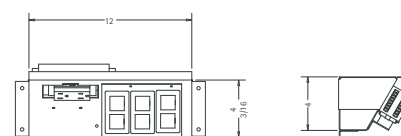
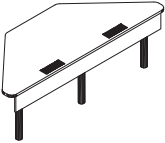







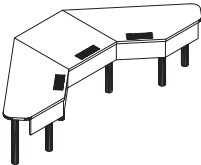
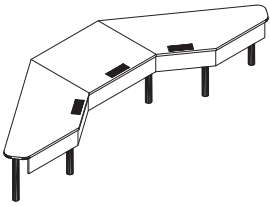
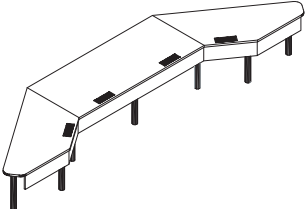


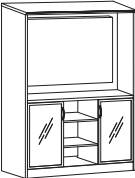
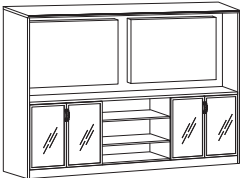
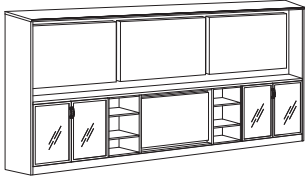
Table Length	Functional Seating Capacity*	Tech Centers	Electrical Outlets	Price	How to Order:
96"	3	2	4	included	Please specify
120"	5	3	6	included	1. Door Type Wood Door - WE Metal Door - MT Silver or Black If not specified, - MT is shipped in platinum color
168"	5-6	3	6	included	2. Power In-feed Type Soft Cord Plug In - PI Hard Wire - HW City Chicago - CI
216"	6-7	4	8	included	

\*Functional Seating Capacity based on a usable work surface width of 30".

## Wood/Laminate Tables

Size W x D x H	Model Number	Wood Edge Code 1 Price	Wood Edge Code 2 Price	Wood Edge Code 3 Price	Laminate Edge Code 4 Price	How to Order:
<b>Single Screen</b>						
96" x 36" x 29"	N/TP1/09636	\$ 6739	\$ 6298	\$ 5726	\$ 5039	<b>Please specify</b> 1. Table Model Number with Edge Code 2. Base/Leg Color 3. Wood Species/Laminate & Finish – see page 5 4. Power/Communications included – see page 5 5. Wood Trim Laminate Tops Table tops may be ordered with a laminate inset in any standard Wilsonart Laminate Model Number R/LIN
						
<b>Double Screen</b>						
120" x 48" x 29"	N/TP1/12048	\$ 11132	\$ 10404	\$ 9458	\$ 8324	<b>WOOD Edge Code 1</b>  AB Reverse Bevel  AO Oval  <b>WOOD Edge Code 2</b>  AL Lineal Bevel  AR Radius  AZ Bullnose  <b>WOOD Edge Code 3</b>  AE Eased Lineal  AX Arc  <b>LAMINATE Edge Code 4</b> LS Lineal Self Edge LV Lineal PVC Edge KS Knife Self Edge KV Knife PVC Edge
						
<b>Small Triple Screen</b>						
168" x 54" x 29"	N/TP1/16854	\$ 14787	\$ 13819	\$ 12563	\$ 11056	
						
<b>Large Triple Screen</b>						
216" x 54" x 29"	N/TP1/21654	\$ 18087	\$ 16904	\$ 15367	\$ 13523	<b>Leg Finishes</b> Standard Powdercoated Metal 3" Diameter round table legs on levelers Black Platinum Chrome: 10% upcharge
						

## Telepresence Media Walls™

Overall Size W x D x H	Model Number	Wood Edge Code Price	Laminate Edge Code Price	How to Order:
<b>Single Screen — 2-door with shelves</b>				
56" x 24" x 77"	N/MTW/05624	\$ 9015	\$ 7934	<b>Please specify</b> <ol style="list-style-type: none"> <li>1. Model Number with Edge Code</li> <li>2. Wood Species/Laminate Et Finish - see page 5</li> <li>3. Options - see below</li> </ol>
				
<b>Double Screen — 4-door with shelves</b>				
110" x 24" x 77"	N/MTW/11024	\$18025	\$15862	<b>WOOD Edge Codes</b> <ul style="list-style-type: none"> <li>AB Reverse Bevel</li> <li>AO Oval</li> <li>AL Lineal Bevel</li> <li>AR Radius</li> <li>AZ Bullnose</li> <li>AE Eased Lineal</li> <li>AX Arc</li> </ul> <b>LAMINATE Edge Codes</b> <ul style="list-style-type: none"> <li>LS Lineal Self Edge</li> <li>LV Lineal PVC Edge</li> <li>KS Knife Self Edge</li> <li>KV Knife PVC Edge</li> </ul>
				
<b>Triple Screen — 4-door with shelves</b>				
146" x 24" x 77"	N/MTW/14624	\$19920	\$17530	<b>Optional:</b> <p><b>Door Pulls</b> standard on glass; optional on wood Model Number H1 Silver or Black</p> <p><b>Inlay End Panels</b> Model Number IN \$450</p> <p><b>Extended Top</b> Edge profile is on front edge only For edge profile on front edge and ends specify: Model Number TD \$295 width increases by 4"</p> <p><b>Glass Doors</b> Smoke glass doors standard Frosted, Clear glass or Solid Wood optional Contact Customer Service for pricing</p> <p><b>Camera Shelves</b> Please provide equipment specifications and dimensions and location at time of order</p> <p><b>Custom Version</b> Equipment racks can be factory-installed Please provide equipment specifications and dimensions with power requirements at time of order</p>
				

### Special Features:

#### e-Version™ Credenza

Credenzas are ready for the internal mounting of AV equipment and AV equipment racks. This includes two openings in the back of the credenza for electrical/AV wire pass through, heat venting for AV equipment and ample space for AV and electrical wire pass throughs for the entire width of the credenza.

#### Monitor Deck™

The Monitor Deck is designed for mounting of flat screen monitors onto the deck wall. The deck wall has a 6" set back from the face of the end panel and allows the monitor to be in a forward position. The Monitor Deck can also be easily modified for mounting of rear screens.

#### General Specifications

Credenzas with Monitor Deck and Side Cabinets are designed to function as either a stand alone unit or as the center component for a larger Media Wall™ configuration. Unit ships complete with 2 Power Supplies. Each Power Supply consists of 6 outlet power strip with master on/off switch, 15 amp circuit breaker and 7' power cord.





# NEVERS®

Defining the Meeting Room™

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