

May, 2016

To our Valued Customers:

Finishing Product Shelf Life at CertainTeed Warehouses

In order to become the preferred product and service for North American Finishing, we need to ensure that our applicators receive finishing products that have not aged beyond a point when they are no longer effective. To reach this criterion and also to optimize inventory levels, we have formalized the following policy.

All finishing products shipped to CertainTeed distribution customers must be shipped within the first half of the expected shelf life designed for the products. This allows ample time for our distribution customers to get the products out to applicators before the product's useful life expires. Because each product has a different life expectancy, we have outlined what that time period is by product group. Below is a chart of the maximum age from the manufactured date when a product can be shipped/used before it is deemed aged inventory.

CT Finishing Products	Maximum Age for Shipping to Customers	Maximum Age to be Used by Applicators
Ready Mixed Joint Compounds	3 months	9 months
Dry Joint Compounds in bags	12 months	24 months
Setting Compound in bags	3 months	6 months
Setting Compound in pails	6 months	12 months
Dry Texture in bags	12 months	24 months
Ready Mixed Textures	3 months	9 months
Level "V" Surfacer	9 months	18 months
Paper Tapes, Beads and Trims	No expiration	No expiration

Product storage: Protect joint compounds from freezing and from extreme heat. Joint compound should be stored at temperatures above 55°F (13°C) for at least 48 hours prior to application. Do not stack material (cartons or pails) more than 2 pallets high. Rotate stock. Do not store in direct sunlight.

If anyone has any questions or concerns, please contact John Lampert or Steve Reynolds.

For more information:

Stephen Reynolds Marketing Manager Tel: 416-258-8130 Fax: 905-823-5775

stephen.reynolds@saint-gobain.com

John Lampert General Manager Finishing Tel: 425-291-9099, Ext. 28

Fax: 425-656-1570

john.lampert@saint-gobain.com