



PARTNERS

Integrated  
Solution

Inspiring Great Spaces®

**Armstrong**®  
CEILING SOLUTIONS

# PERFECT Integration

We take great pride in **creating time** for our customers through pre-engineered solutions and integrated partnerships. The result – a wide range of compatible fixtures that include sound masking, lighting, heating, cooling, air diffusers, sprinklers, and shades from our partners. These solutions have been pre-qualified for fit and finish. There is no need to research fixture compatibility for your ceiling layout – we have already done the work for you.

[armstrongceilings.com/partners](http://armstrongceilings.com/partners)

TechZone® Ceiling System with integrated lighting and air diffusers. American Society of Clinical Oncology ►



SOUND  
MASKING



AIR DIFFUSERS



HEATING &  
COOLING



LIGHTING &  
FIXTURES



SPRINKLER  
CONNECTIONS



SHADES



# INTEGRATED SOLUTION PARTNERS

## SOUND MASKING

-  **cambridge**  
SOUND MANAGEMENT



## AIR DIFFUSERS

- Carnes®
- Price® Industries
- Titus®



## HEATING & COOLING

- **RADANT**  
ELECTRIC HEAT
- TROX® USA



## LIGHTING & FIXTURES

- Axis Lighting
- 
- Corelite
- Focal Point
- **i2Systems**  
ADVANCED LED LIGHTING
- **inter•lux**  
whitegoods
- JLC • tech
- Kurt Versen
- Linear Lighting
- Litecontrol
- MARK Architectural Lighting™
- Neo-Ray™
- Philips
- RSA Lighting
-  **Sky Factory**
- USAI® Lighting
- Vode
- XAL



## SPRINKLER CONNECTIONS

- **FLEXHEAD**  
INDUSTRIES



## SHADES

- Lutron®





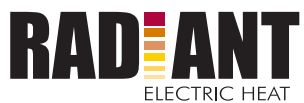




The world leader in sound masking solutions designed to protect speech privacy, reduce noise distractions, and improve workplace comfort.

- Achieve any specification with advanced direct-field and in-plenum sound masking technology
- Low impact installation, scalable, uniform coverage, and voted # 1 by end users and integrators
- Over 600 professionally trained and certified sound masking installers worldwide
- Reduce construction schedules to allow for rapid building occupancy





Up to 73% lower operating costs than other conventional heating systems (electric, oil, and gas).

- Eliminate hard-to-heat areas in minutes
- Fast and easy lay-in installation
- No pipes, ducts, furnace, or chimney





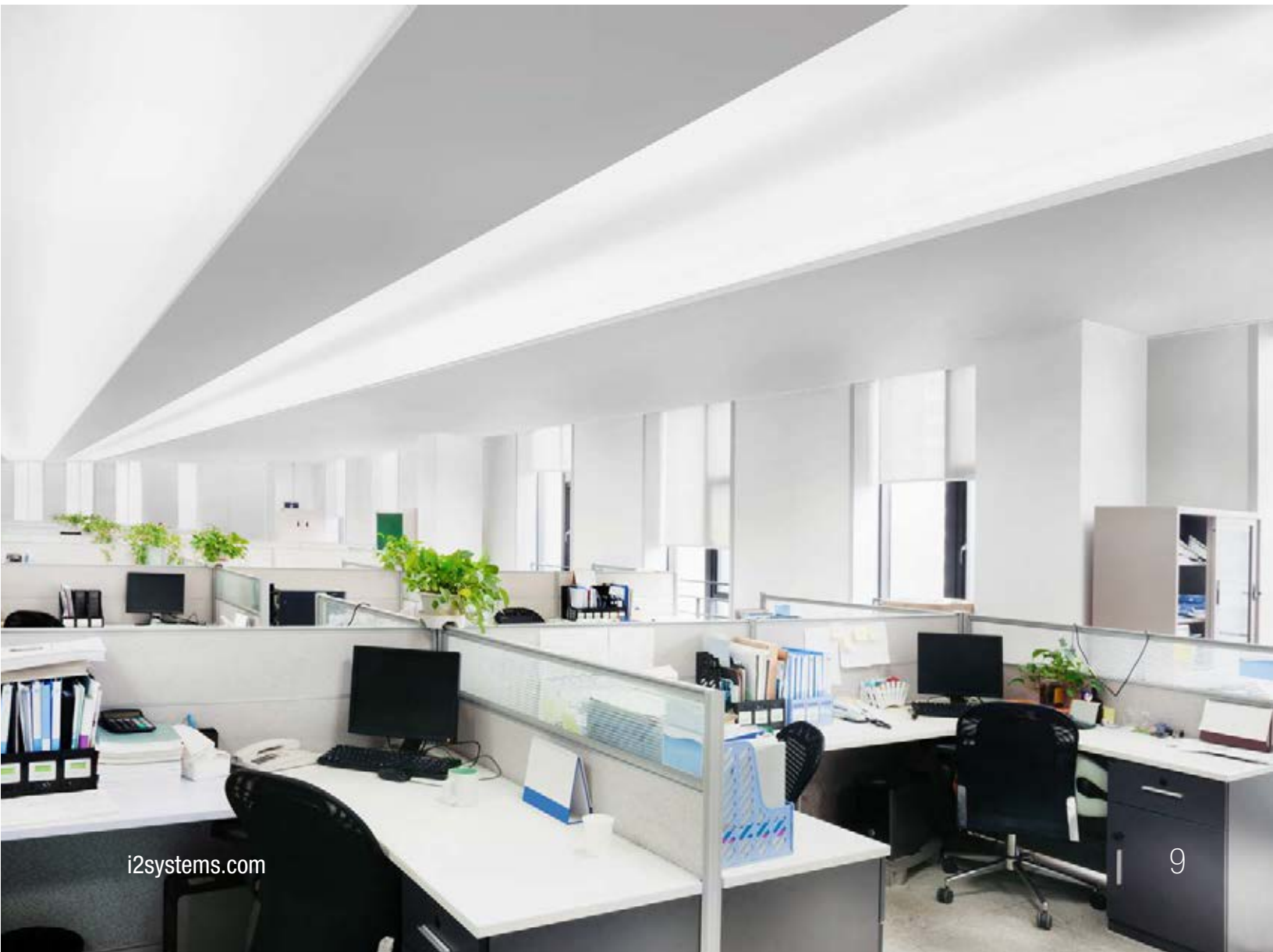
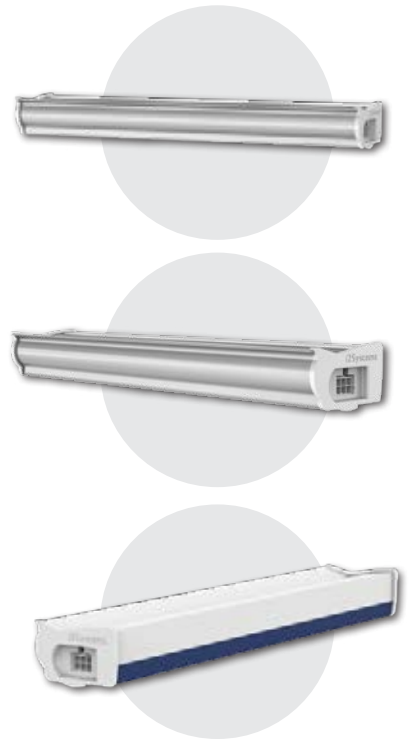
Optical system based on nano-technology to artificially reproduce the natural light and visual appearance of the sun.

- Create natural light where it is not possible to have a window
- Transform environments by giving them infinite space
- Illuminate the environment with a highly comfortable and incredibly beautiful light



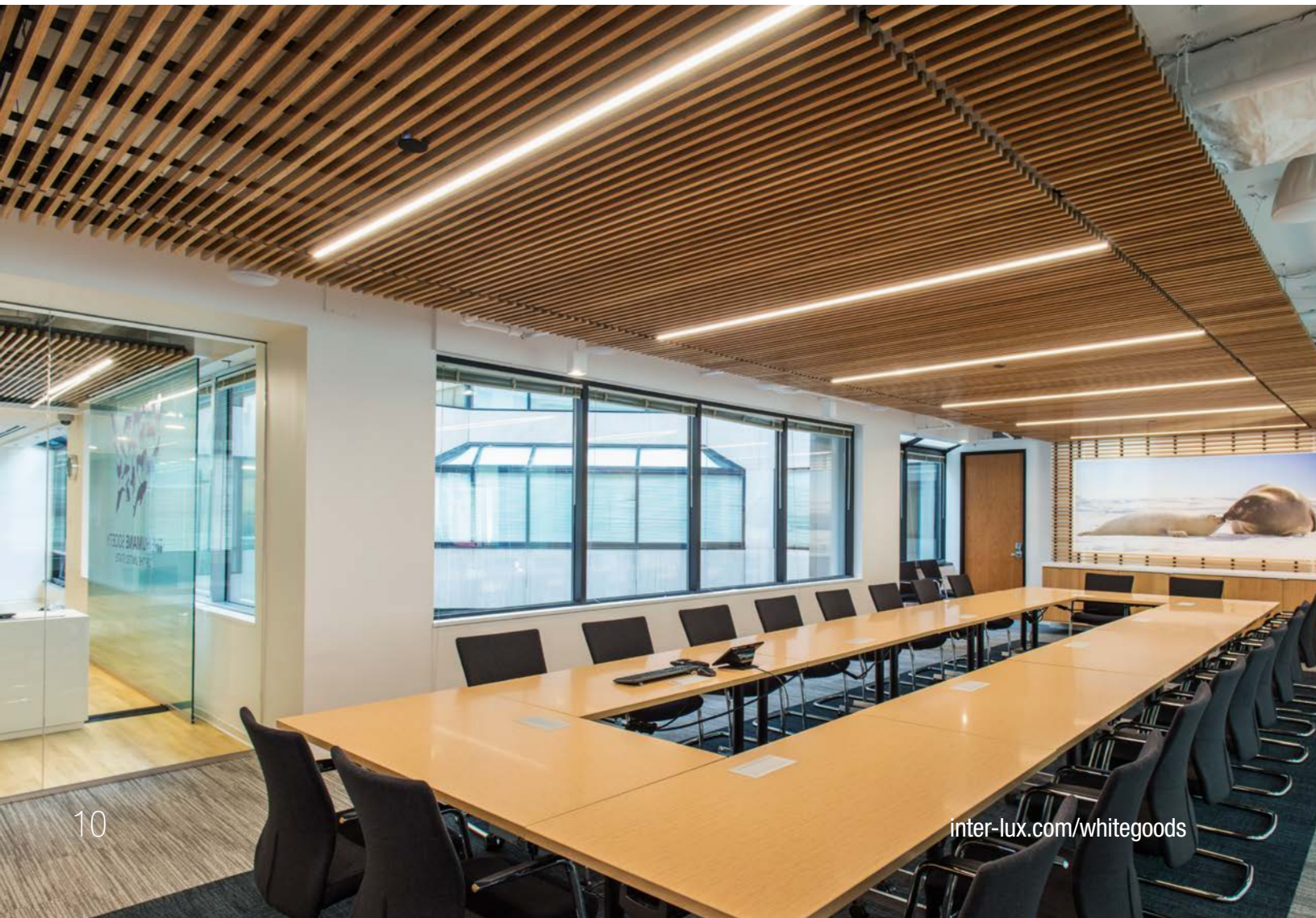
We design and manufacture small form factor, high performance LED lighting products for the architectural design community.

- The first indirect, energy code compliant cove system for open plan
- Volumetric lighting / 40fc at 29" A.F.F.
- Product selected by IES for 2017 Progress Report



## Minimalist design – Clean integration – Consistent language of light.

- Highly efficient and field sustainable LED light source allows matching appearance and performance across the range
- Various mountings and integration details to fit most any ceiling or wall construction
- Logical modular systems and families of products that support quick delivery to the site
- Ease of specification, installation, and maintenance







**T-BAR LED™**  
by JLC • tech



The only lighting product that is designed, approved, and patented to replace the cross members in a suspended grid ceiling system.

- No plenum occupancy
- Improve acoustics and optimize ceiling light reflectance
- Reduce and save with tool free installation



Bring a visual connection to nature with Luminous SkyCeilings and enhance the occupant wellness experience with multisensory virtual skylights.

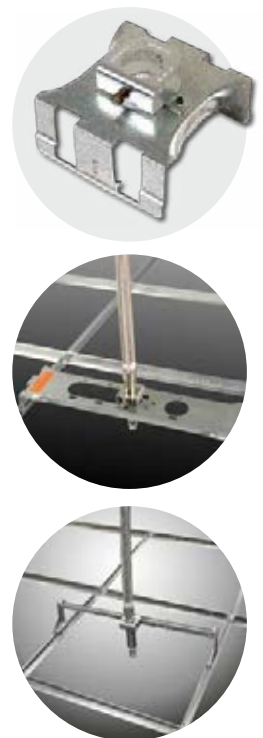
- **Easy-to-install modular system:** seamlessly integrates LED lighting, image panels, and architectural reveals into a single, integrated solution
- **The sky is the limit:** highest quality, proprietary image library in the business
- **Custom design:** create one-of-a-kind, virtual skylights for a signature installation



Rapid installation, simple relocation, feasible retro-fitting and system versatility for all commercial suspended ceiling applications.









- Flexible systems meet fire protection standards
- Require less installation time vs. hard pipe armovers
- Reduce construction schedules to allow for rapid building occupancy

▼ TechZone™ Ceiling System with integrated FlexHead® sprinkler connections



# PARTNER MATRIX

See how these partners fit into our integrated ceiling solutions, making specification and installation easy.

	Cove Lighting	Downlighting	Linear Lighting/ TechZone™	Natural Lighting	Building Perimeter Shade Pockets	Air Diffusers	Radiant Heating	Chilled Beams	Sprinkler Connections	Sound Masking
 i2Systems	•	•	•							
Axis Lighting	•		•							
 cambridge										•
Carnes®						•				
 ceLux				•						
Corelite			•							
 FLEXHEAD INDUSTRIES									•	
Focal Point			•							
 inter•lux	•	•	•							
 JLC • TECH			•							
Kurt Versen			•							
Linear Lighting			•							
Litecontrol	•		•							
Lutron®					•					
MARK Architectural Lighting™			•							
Neo-Ray™			•							
Philips			•							
Price® Industries						•				
 RADIAN ELECTRIC HEAT							•			
RSA Lighting			•							
 Sky Factory				•						
Titus®						•				
TROX® USA								•		
USAI® Lighting		•	•							
Vode	•									
XAL	•		•							



# TAKE THE NEXT STEP

## 1 877 276 7876

Customer Service Representatives  
7:45 a.m. to 5:00 p.m. EST  
Monday through Friday

**TechLine** – Technical information, detail drawings,  
CAD design assistance, installation information,  
other technical services – 8:00 a.m. to 5:30 p.m. EST,  
Monday through Friday. FAX 1 800 572 8324  
or email: [techline@armstrongceilings.com](mailto:techline@armstrongceilings.com)

## [armstrongceilings.com/commercial](http://armstrongceilings.com/commercial)

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Contacts – reps, where to buy, who will install

## YOU INSPIRE™ SOLUTIONS CENTER

1 800 988 2585  
email: [solutionscenter@armstrongceilings.com](mailto:solutionscenter@armstrongceilings.com)  
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### Design Assistance

Collaborative design  
Detail drawings  
Specifications  
Planning and budgeting

### Pre-construction Assistance

Layout drawings for standard  
and premium products  
Project installation recommendations  
Contractor installation assistance

**you inspire™**  
solutions center

helping to bring your one-of-a-kind ideas to life

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