



Project Spotlight

IDEON Updates Medical Facility with Modular, Modern Seating



INSTALL FACTS:

Sales Rep: Debbie Bond

Dealer: Samco Business Products

Time Frame: October 2014

Product: IDEON Aviera, Composium

ABOUT THE PROJECT

Jefferson City Medical Group (JCMG) is one of Missouri's largest physician-owned multi-specialty groups. Launched in 1993 with the merger of two local physician's offices, it grew from the belief that the best medical decisions are made by patients working closely with their physicians. Today, the facility includes over 90 providers in 25 medical specialties with more than 600 employees. The flagship building was completed in 1998. Since it sees over 425,000 patient visits annually, the facility needed to be updated. The medical group turned to long-time business partner Samco Business Products who brought IDEON in for the solution.

WHAT MADE THE DIFFERENCE?

Samco Business Products Marketing Representative Debbie Bond faced a challenge. JCMG needed seating that was durable, modular and easy to clean but also updated the look of the facility. She knew that Aviera had been specially designed with healthcare in mind, and could offer what the medical group needed.

The option of bariatric models with a weight capacity of 750 lbs. coupled with the poly arm caps, clean-out space for easy cleaning and thoughtful design for easy ingress and egress made Aviera a great option for the busy healthcare facility. And Aviera's modular style – with its start, center and end options – means that it can grow with the facility.

Composium, with its slightly higher seat, was mixed in throughout for a stylish, welcoming atmosphere. Samco found textiles that were the same pattern in different colors for the different floors, using design to help orient patients.

And the seating is there to stay. IDEON's field-replaceable parts mean that if the seating gets damaged, the medical group won't have to buy all new chairs.

WHAT'S NEXT

The fresh, new seating has transformed the waiting areas of JCMG. Patients are reporting how comfortable the seating is and how effortlessly they're able to get out of the chairs. The upholstery and wood finish have lightened the overall look and enhanced the new wall and floor coverings. And as the medical group continues its renovations, including a surgery center, Samco Business Products is looking forward to more projects with JCMG.